

Prepared for: Eric Petroff, Master Mechanic, Missoula Fire
Office: 406-241-6428
Email: petroff@ci.missoula.mt.us

2020 F-250 4x4 SD Crew Cab 6.75' box 160" WB SRW XL (W2B)
Price Level: 15



Client Proposal

Prepared by:
Mike Shettel
Office: 406-590-8217
Email: fleet@bisonford.com
Quote ID: MslaFD
Date: 09/10/2019



Bison Motor Company | 500 10th Avenue South, Great Falls, Montana, 594054085
Office: 406-727-2552

Prepared for: Eric Petroff

Master Mechanic, Missoula Fire

Prepared by: Mike Shettel

09/10/2019

Bison Motor Company | 500 10th Avenue South Great Falls Montana | 594054085



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Eric Petroff, Master Mechanic, Missoula Fire

Office: 406-241-6428

Email: petroff@ci.missoula.mt.us

Re: Quote ID MslaFD 09/10/2019

Dear Eric,

Thank you very much for your interest in acquiring a vehicle from our dealership. We concur that your interest is well deserved. We hope that an outstanding product lineup and our dedication to customer service will enhance your ownership experience should you decide to buy a vehicle from us.

Attached, please find additional information that I hope will assist you in making a more informed decision. Please feel free to contact me at any time as I would truly appreciate the opportunity to be of service to you.

Sincerely,

Mike Shettel

Fleet Sales

406-590-8217

fleet@bisonford.com

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As Configured Vehicle

Description	MSRP
Base Vehicle	
Base Vehicle Price (W2B)	\$40,095.00
Packages	
Order Code 600A	N/C
<i>Includes:</i> <ul style="list-style-type: none">- Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel Flex-Fuel badge on fleet orders only.- Transmission: TorqShift-G 6-Spd Auto w/SelectShift- GVWR: 10,000 lb Payload Package- Tires: LT245/75Rx17E BSW A/S (4)- Wheels: 17" Argent Painted Steel Includes painted hub covers/center ornaments.- HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage and driver's side manual lumbar.- Radio: AM/FM Stereo w/MP3 Player Includes 4 speakers.- SYNC Communications & Entertainment System Includes enhanced voice recognition with 911 Assist, 4.2" LCD center stack screen, AppLink and 1 smart-charging USB-C port.	
Powertrain	
Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel	Included
<i>Flex-Fuel badge on fleet orders only.</i>	
Transmission: TorqShift-G 6-Spd Auto w/SelectShift	Included
Electronic-Locking w/3.73 Axle Ratio	\$390.00
GVWR: 10,000 lb Payload Package	Included
Wheels & Tires	
Tires: LT245/75Rx17E BSW A/S (4)	Included
Wheels: 17" Argent Painted Steel	Included
<i>Includes painted hub covers/center ornaments.</i>	
Seats & Seat Trim	
HD Vinyl 40/20/40 Split Bench Seat	Included
<i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i>	
Other Options	
160" Wheelbase	STD
Power Equipment Group	\$1,125.00

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As Configured Vehicle (cont'd)

Description	MSRP
<i>Deletes passenger-side lock cylinder. Includes upgraded door trim panel.</i> <i>Includes:</i> <ul style="list-style-type: none">- Accessory Delay- Manual Telescoping/Folding Trailer Tow Mirrors- Includes power heated glass, heated convex spotter mirror and integrated clearance lights and turn signal indicators.- Advanced Security Pack- Includes SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors.- Power Locks- Power Tailgate Lock- Power Front & Rear Seat Windows- Includes 1-touch up/down driver/passenger window.- Remote Keyless Entry	
Heavy-Service Front Suspension Package	\$125.00
<i>Includes heavy-service front springs (1 up upgrade above the spring computer selected as a consequence of options chosen. Not included if maximum springs have been computer selected as standard equipment). Recommended only on vehicles which will permanently utilize aftermarket equipment such as heavy-duty winches, brush guards or other apparatus which loads the front axle to the specified Gross Axle Weight Rating (GAWR). NOTE 1: Vehicle ride height will increase with the addition of this package. NOTE 2: May result in deterioration of ride quality when vehicle is not equipped with front end utility attachment.</i>	
Transfer Case & Fuel Tank Skid Plates	\$100.00
Engine Block Heater	\$100.00
Trailer Brake Controller	\$270.00
<i>Verified to be compatible with select electric over hydraulic brakes. Includes smart trailer tow connector.</i>	
Platform Running Boards	\$445.00
Tough Bed Spray-In Bedliner	\$595.00
<i>Includes tailgate-guard, black box bed tie-down hooks and black bed attachment bolts.</i>	
Monotone Paint Application	STD
Remote Start System	\$250.00
Upfitter Switches (6)	\$165.00
Requires Extra Extra Heavy-Duty Alternator (67E) when ordered with 110V/400W Outlet (43C) and Snow Plow Pkg. (473) or Snow Plow/Camper Pkg. (47B).	
<i>Located in overhead console.</i> <i>Includes:</i> <ul style="list-style-type: none">- 200 Amp Alternator	
Radio: AM/FM Stereo w/MP3 Player	Included
<i>Includes 4 speakers.</i> <i>Includes:</i> <ul style="list-style-type: none">- SYNC Communications & Entertainment System- Includes enhanced voice recognition with 911 Assist, 4.2" LCD center stack screen, AppLink and 1 smart-charging USB-C port.	

Fleet Options

Steering Wheel-Mounted Cruise Control (LPO)	\$235.00
Requires valid FIN code.	

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As Configured Vehicle (cont'd)

Description	MSRP
Emissions	
50-State Emissions System	STD
Interior Colors	
Medium Earth Gray	N/C
Primary Colors	
Race Red	N/C
SUBTOTAL	\$43,895.00
Destination Charge	\$1,595.00
TOTAL	\$45,490.00

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Price Level: 15 | Quote ID: MslaFD

Selected Equip & Specs

Dimensions

- Exterior length: 250.0"
- Exterior width: 80.0"
- Wheelbase: 160.0"
- Rear track: 67.2"
- Min ground clearance: 8.2"
- Rear legroom: 43.6"
- Rear headroom: 40.4"
- Rear hiproom: 64.7"
- Rear shoulder room: 65.9"
- Approach angle: 17.9 deg
- Cargo volume: 52.1cu.ft.
- Box length: 81.9"
- Cab to axle: 39.9"
- Exterior height: 81.5"
- Front track: 68.3"
- Turning radius: 26.5'
- Front legroom: 43.9"
- Front headroom: 40.8"
- Front hiproom: 62.5"
- Front shoulder room: 66.7"
- Passenger volume: 131.7cu.ft.
- Departure angle: 22.1 deg
- Maximum cargo volume: 52.1cu.ft.

Powertrain

- 385hp 6.2L SOHC 16 valve V-8 engine with variable valve control, SMPI
- federal
- Part-time
- Fuel Economy Highway: N/A
- Recommended fuel : regular unleaded
- TorqShift-G 6 speed automatic transmission with overdrive
- Fuel Economy Cty: N/A

Suspension/Handling

- Front Mono-beam non-independent suspension with anti-roll bar, HD shocks
- Firm ride Suspension
- Front and rear 17 x 7.5 argent steel wheels
- Rear rigid axle leaf spring suspension with HD shocks
- Hydraulic power-assist re-circulating ball Steering
- LT245/75SR17 EBSW AS front and rear tires

Body Exterior

- 4 doors
- Conventional right rear passenger
- * **Turn signal indicator in mirrors**
- Black bumpers
- * **Class V trailer hitch with with brake controller and trailer sway control**
- Trailer harness
- Clearcoat paint
- 2 front tow hook(s)
- Conventional left rear passenger
- * **Driver and passenger power remote heated, manual folding door mirrors with turn signal indicator**
- Black door mirrors
- * **Running boards**
- Bed-rail protectors
- Box style: regular
- Front and rear 17 x 7.5 wheels

Convenience

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Selected Equip & Specs (cont'd)

- * Manual air conditioning with air filter
- * **Power windows**
- * **Driver and passenger 1-touch down**
- * **Extra FOB controls PowerCode remote engine start**
- Manual telescopic steering wheel
- Internet access
- Wireless phone connectivity
- 2 1st row LCD monitors
- Passenger visor mirror
- * **Driver and passenger door bins**
- * **Upfitter switches**
- * **Cruise control with steering wheel controls**
- * **Driver and passenger 1-touch up**
- * **Remote power door locks with 2 stage unlock and illuminated entry**
- Manual tilt steering wheel
- Day-night rearview mirror
- Emergency SOS
- Smart device integration
- Front and rear cupholders
- Full overhead console
- * **Rear door bins**

Seats and Trim

- Seating capacity of 6
- 4-way driver seat adjustment
- 4-way passenger seat adjustment
- 60-40 folding rear split-bench seat
- Front 40-20-40 split-bench seat
- Manual driver lumbar support
- Centre front armrest with storage

Entertainment Features

- AM/FM stereo radio
- Steering wheel mounted radio controls
- Streaming audio
- External memory control
- 4 speakers
- Fixed antenna

Lighting, Visibility and Instrumentation

- Halogen aero-composite headlights
- Fully automatic headlights
- Light tinted windows
- Tachometer
- Compass
- Camera(s) - rear
- Trip computer
- Delay-off headlights
- Variable intermittent front windshield wipers
- Front and rear reading lights
- Oil pressure gauge
- Outside temperature display
- Low tire pressure warning
- Trip odometer

Safety and Security

- 4-wheel ABS brakes
- 4-wheel disc brakes
- ABS and driveline traction control
- Dual seat mounted side impact airbag supplemental restraint system
- * **Remote activated perimeter/approach lighting**
- Brake assist with hill hold control
- Electronic stability control
- Dual front impact airbag supplemental restraint system
- Safety Canopy System curtain 1st and 2nd row overhead airbag supplemental restraint system
- * **Power remote door locks with 2 stage unlock and panic alarm**

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Selected Equip & Specs (cont'd)

- * **Security system with SecuriLock immobilizer**
 - Manually adjustable front head restraints
- MyKey restricted driving mode
- 3 manually adjustable rear head restraints

Dimensions*General Weights*

* Curb	6,604 lbs.	GVWR	10,000 lbs.
Payload	3,480 lbs.		

Front Weights

* Front GAWR	5,200 lbs.	* Front curb weight	3,885 lbs.
Front axle capacity	6,000 lbs.	* Front spring rating	5,200 lbs.
Front tire/wheel capacity	6,390 lbs.		

Rear Weights

Rear GAWR	6,340 lbs.	* Rear curb weight	2,719 lbs.
Rear axle capacity	6,200 lbs.	Rear spring rating	6,340 lbs.
Rear tire/wheel capacity	6,390 lbs.		

Trailer Type

Type	Regular	Harness	Yes
Class	V	Hitch	Yes
* Brake controller	Yes	Trailer sway control	Yes

General Trailering

5th-wheel towing capacity	12500 lbs.	Gooseneck towing capacity	12500 lbs.
Towing capacity	12500 lbs.	GCWR	19500 lbs.

Fuel Tank type

Capacity	34 gal.
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Off Road

Approach angle	18 deg	Departure angle	22 deg
Ramp breakover angle	23 deg	Min ground clearance	8 "
Load floor height	38 "		

Exterior cargo

Length	81.9 "	Minimum width	50.5 "
Volume	65.4 cu.ft.	Pickup box depth	21.1 "
Maximum width	66.9 "	Tailgate width	60.5 "

Interior cargo

Cargo volume	52.1 cu.ft.	Maximum cargo volume	52.1 cu.ft.
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Powertrain

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Selected Equip & Specs (cont'd)*Engine Type*

Block material	Iron	Cylinders	V-8
Head material	Aluminum	Ignition	Spark
Injection	Sequential MPI	Liters	6.2L
Orientation	Longitudinal	Recommended fuel	Regular unleaded
Valves per cylinder	2	Valvetrain	SOHC
Variable valve control	Yes		

Engine Spec

Bore	4.02"	Compression ratio	9.8:1
Displacement	379 cu.in.	Stroke	3.74"

Engine Power

SAEJ1349 AUG2004 compliant	Yes	Output	385 HP @ 5,750 RPM
Torque	430 ft.-lb @ 3,800 RPM		

Alternator

* Type	HD	* Amps	200
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Battery

Amp hours	72	Cold cranking amps	650
Run down protection	Yes		

Engine Extras

* Block heater	Yes
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Transmission

Electronic control	Yes	Lock-up	Yes
Overdrive	Yes	Speed	6
Type	Automatic		

Transmission Gear Ratios

1st	4.17	2nd	2.34
3rd	1.52	4th	1.14
5th	0.87	6th	0.69
Reverse Gear ratios	3.4		

Transmission Torque Converter

Stall ratio	2.01
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Transmission Extras

Driver selectable mode	Yes	Sequential shift control	SelectShift
Oil cooler	Regular duty		

Drive Type

4wd type	Part-time	Type	Four-wheel
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Selected Equip & Specs (cont'd)*Drive Feature*

Traction control

ABS and driveline

Locking hub control

Auto

Transfer case shift

Electronic

* Rear locking differential

Driver selectable

Drive Axle

Ratio

3.73

Exhaust

Material

Stainless steel

System type

Single

Emissions

CARB

Federal

Fuel Economy

Fuel type

Gasoline

Fuel Economy (Alternate 1)

Fuel type

E85

Acceleration

0-60 mph (s)

6.77

1/4 Mile

Seconds

15.2

Speed

91 mph

Skid Pad

Lateral acceleration (g)

0.6

Slalom

Speed

50 mph

Driveability*Brakes*

ABS

4-wheel

ABS channels

4

Type

4-wheel disc

Vented discs

Front and rear

Brake Assistance

Brake assist

Yes

Hill hold control

Yes

Suspension Control

Ride

Firm

Electronic stability control
anti-roll

Stability control with

Front Suspension

Independence

Mono-beam non-independent

Anti-roll bar

Regular

Front Spring

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Selected Equip & Specs (cont'd)

Type	Coil	* Grade	HD
<i>Front Shocks</i>			
Type	HD		
<i>Rear Suspension</i>			
Independence	Rigid axle	Type	Leaf
<i>Rear Spring</i>			
Type	Leaf	Grade	HD
<i>Rear Shocks</i>			
Type	HD		
<i>Steering</i>			
Activation	Hydraulic power-assist	Type	Re-circulating ball
<i>Steering Specs</i>			
# of wheels	2		

Exterior

<i>Front Wheels</i>			
Diameter	17"	Width	7.50"
<i>Rear Wheels</i>			
Diameter	17"	Width	7.50"
<i>Spare Wheels</i>			
Wheel material	Steel		
<i>Front and Rear Wheels</i>			
Appearance	Argent	Material	Steel
Covers	Hub		
<i>Front Tires</i>			
Aspect	75	Diameter	17"
Sidewalls	BSW	Speed	S
Tread	AS	Type	LT
Width	245mm	LT load rating	E
RPM	645		
<i>Rear Tires</i>			
Aspect	75	Diameter	17"
Sidewalls	BSW	Speed	S
Tread	AS	Type	LT
Width	245mm	LT load rating	E

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Selected Equip & Specs (cont'd)

RPM	645		
<i>Spare Tire</i>			
Mount	Underbody w/crankdown	Type	Full-size
<i>Wheels</i>			
Front track	68.3"	Rear track	67.2"
Turning radius	26.5'	Wheelbase	160.0"
<i>Body Features</i>			
Front license plate bracket	Yes	* Running boards	Yes
* Skid plate(s)	2	Body material	Aluminum
Side impact beams	Yes	Front tow hook(s)	2
<i>Body Doors</i>			
Door count	4	Left rear passenger	Conventional
Right rear passenger	Conventional	Rear cargo	Tailgate
<i>Pickup</i>			
* Bed liner	Spray-in	Box style	Regular
Bed-rail protectors	Yes		
<i>Exterior Dimensions</i>			
Length	250.0"	Body width	80.0"
Body height	81.5"	Cab to axle	39.9"
Frame section modulus	10.7cu.in.	Frame yield strength (psi)	50000.0
Front bumper to Front axle	38.2"	Front bumper to back of cab	151.8"

Safety

<i>Airbags</i>			
Driver front-impact	Yes	Driver side-impact	Seat mounted
Overhead Safety Canopy System curtain 1st and 2nd row		Passenger front-impact	Yes
Passenger side-impact	Seat mounted		
<i>Seatbelt</i>			
Rear centre 3 point	Yes	Height adjustable	Front
<i>Security</i>			
Immobilizer	SecuriLock	* Panic alarm	Yes
Restricted driving mode	MyKey		

Seating

<i>Passenger Capacity</i>	
Capacity	6

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Selected Equip & Specs (cont'd)*Front Seats*

Split	40-20-40	Type	Split-bench
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Driver Seat

Fore/aft	Manual	Reclining	Manual
Way direction control	4	Lumbar support	Manual

Passenger seat

Fore/aft	Manual	Reclining	Manual
Way direction control	4		

Front Head Restraint

Control	Manual	Type	Adjustable
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Front Armrest

Centre	Yes	Storage	Yes
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Rear Seats

Descriptor	Split-bench	Facing	Front
Folding	60-40	Folding position	Fold-up cushion
Type	Fixed		

Rear Head Restraints

Control	Manual	Type	Adjustable
Number	3		

Front Seat Trim

Material	Vinyl	Back material	Vinyl
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Rear Seat Trim Group

Material	Vinyl	Back material	Carpet
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Convenience*AC And Heat Type*

Air conditioning	Manual	Air filter	Yes
Underseat ducts	Yes		

Audio System

Radio	AM/FM stereo	Radio grade	Regular
Seek-scan	Yes	External memory control	External memory

Audio Speakers

Speaker type	Regular	Speakers	4
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Audio Controls

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Selected Equip & Specs (cont'd)

Steering wheel controls	Yes	Voice activation	Yes
Streaming audio	Yes		
Audio Antenna			
Type	Fixed		
LCD Monitors			
1st row	2	Primary monitor size (inches)	4.2
Cruise Control			
* Cruise control With steering wheel controls			
Convenience Features			
* Retained accessory power	Yes	12V DC power outlet	2
Emergency SOS	Mobile device	Wireless phone connectivity	Yes
Smart device integration	App link	* Upfitter switches	Yes
Door Lock Activation			
* Type	Power with 2 stage unlock	* Remote	Keyfob (all doors)
* Integrated key/remote	Yes		
Door Lock Type			
* Tailgate/rear door lock	Included with power door locks		
Door Locks Extra FOB Controls			
* Remote engine start	Keyfob		
Instrumentation Type			
Display	Analog		
Instrumentation Gauges			
Tachometer	Yes	Oil pressure	Yes
Engine temperature	Yes	Transmission fluid temp	Yes
Engine hour meter	Yes		
Instrumentation Warnings			
Oil pressure	Yes	Engine temperature	Yes
Battery	Yes	Lights on	Yes
Key	Yes	Low fuel	Yes
Door ajar	Yes	Service interval	Yes
Brake fluid	Yes	Low tire pressure	Tire specific
Instrumentation Displays			
Clock	In-radio display	Compass	Yes
Exterior temp	Yes	Systems monitor	Yes
Camera(s) - rear	Yes		

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Selected Equip & Specs (cont'd)*Instrumentation Feature*

Trip computer	Yes	Trip odometer	Yes
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Steering Wheel Type

Material	Urethane	Tilting	Manual
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Telescoping	Manual		
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Front Side Windows

* Window 1st row activation	Power		
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Windows Rear Side

* 2nd row activation	Power		
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Window Features

* 1-touch down	Driver and passenger	* 1-touch up	Driver and passenger
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Tinted	Light		
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Front Windshield

Wiper	Variable intermittent		
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Rear Windshield

Window	Fixed		
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Interior*Passenger Visor*

Mirror	Yes		
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Rear View Mirror

Day-night	Yes		
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Headliner

Coverage	Full	Material	Cloth
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Floor Trim

Coverage	Full	Covering	Vinyl/rubber
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Trim Feature

Gear shift knob	Urethane	Interior accents	Chrome
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Lighting

Dome light type	Fade	Front reading	Yes
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* Illuminated entry	Yes	Rear reading	Yes
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Variable IP lighting	Yes		
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Overhead Console Storage

Storage	Yes	Type	Full
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Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared for: Eric Petroff

Master Mechanic, Missoula Fire

Prepared by: Mike Shettel

09/10/2019

Bison Motor Company | 500 10th Avenue South Great Falls Montana | 594054085



2020 F-250 4x4 SD Crew Cab 6.75' box 160" WB SRW XL (W2B)

Price Level: 15 | Quote ID: MslaFD

Selected Equip & Specs (cont'd)*Storage*

* Driver door bin	Yes	Front Beverage holder(s)	Yes
Glove box	Locking	* Passenger door bin	Yes
Illuminated	Yes	Rear yes	Yes
Instrument panel	Bin	Dashboard	Covered
* Rear door bins	Yes		

Legroom

Front	43.9"	Rear	43.6"
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Headroom

Front	40.8"	Rear	40.4"
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Hip Room

Front	62.5"	Rear	64.7"
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Shoulder Room

Front	66.7"	Rear	65.9"
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Interior Volume

Passenger volume	131.7 cu.ft.
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Prepared for: Eric Petroff

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**2020 F-250 4x4 SD Crew Cab 6.75' box 160" WB SRW XL (W2B)**

Price Level: 15 | Quote ID: MslaFD

Warranty

Standard Warranty*Basic*

Distance	36,000 miles	Months	36 months
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Powertrain

Distance	60,000 miles	Months	60 months
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Corrosion Perforation

Distance	Unlimited miles	Months	60 months
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Roadside Assistance

Distance	60,000 miles	Months	60 months
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Prepared for: Eric Petroff

Master Mechanic, Missoula Fire

Prepared by: Mike Shettel

09/10/2019

Bison Motor Company | 500 10th Avenue South Great Falls Montana | 594054085



2020 F-250 4x4 SD Crew Cab 6.75' box 160" WB SRW XL (W2B)

Price Level: 15 | Quote ID: MslaFD

Pricing Summary - Single Vehicle

MSRP*Vehicle Pricing*

Base Vehicle Price	\$40,095.00
Options & Colors	\$3,800.00
Upfitting	\$0.00
Destination Charge	\$1,595.00

Subtotal	\$45,490.00
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Pre-Tax Adjustments

Code	Description	
Upfit	Upfit	\$1,006.56
DISC	Government Pricing Discount	-\$11,841.20

Total	\$34,655.36
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Customer Signature

Acceptance Date

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Date: 09/06/2019 15:17:25

Customer: Missoula Fire Department

Home:

Mobile:

Work:

Email:

2020
For: ~~2019~~ Ford F-250 Super Duty 6.2L Eng VIN 6 XLT

TYPE	DESCRIPTION	PART #	QTY	PRICE	RATE	HOURS	LINE TOTAL
Labor	Brush Guard	-	-	-	\$115.00	1.0	\$115.00
Parts	Brush Gaurd		1.0	\$792.00	-	-	\$792.00
Parts	Front Weather Tech Floor Mats		1.0	\$109.95	-	-	\$109.95
Parts	Rear Weather Tech Floor Mats		1.0	\$89.95	-	-	\$89.95
Note	parts are not available for 2020 models yet. Pricing is subject to change	-	-	-	-	-	-

Labor Discount	Discount when vehicle purchased from Bison Ford	\$11.50
Parts Discount	Discount when vehicle purchased from Bison Ford	\$99.19

Customer Signature: _____

Labor:	\$115.00
Parts:	\$991.90
Shop Supplies:	\$10.35
Hazardous Materials:	\$0.00
Labor Discount:	\$11.50
Parts Discount:	\$99.19
Labor Taxes:	\$0.00
Parts Taxes:	\$0.00
TOTAL:	\$1,006.56