

Date: September 14, 2021

Financing proposal for: City of Missoula, MT

Motorola Customer Financing recognizes that each opportunity presents unique issues and characteristics. Therefore, our approach involves understanding our customer's operational goals and financial objectives. Should you feel another financing structure is required, Motorola Customer Financing would welcome the opportunity to work with you.

Transaction Type: Municipal Lease-Purchase Agreement / Tax Exempt Financing

Lessor: Motorola Solutions, Inc. (or its Assignee)

Lessee: City of Missoula, MT

**Amount:** \$1,972,794.00

Down Payment: \$0.00

**Balance to Finance:** \$1,972,794.00

**Equipment:** As per the Motorola Solutions equipment proposal.

Title, Insurance, & Title to the equipment will vest with the Lessee, and the Lessee will be

**Maintenance** responsible to insure & maintain the equipment as outlined in the lease contract.

**Taxes:** Personal property, sales, leasing, use, stamp, or other taxes are for the

account of the Lessee.

Lease Term: Five Years

Payment Frequency: Annual

**Lease Rate:** \*\*\* 0.00%

\*\*\* Please note this special financing offer is being subsidized by Motorola Corporate to the bank and such subsidy is limited, subject to change, including elimination, and is only available for financed transactions.

**Lease Payment:** \$394,558.80

Payment Structure: Arrears

Payment Commencement: First payment due

one year after contract execution.

Please be advised the rates and payment streams above are valid for lease purchase contracts executed and returned NO LATER than:

9/28/2021

**Program Highlights:** Lease Payments are subject to annual appropriation, so the Lessee <u>DOES</u>

**NOT** pledge its full faith and credit.

Low, tax exempt financing interest rates...the most *cost effective & convenient* 

way for State & Locals to raise cash.

No pre-payment penalties provided payment is made in-full on a regularly

scheduled lease payment date.

**Eliminate** miscellaneous financing costs associated with bonding... **NO** special counsel fees, underwriter's fees, origination costs, or reserve fund requirements.

Every dollar you borrow gets allocated towards your project.

**Qualifications:** Receipt of a properly executed documentation package.

The interest portion of the Lease Payments shall be excludable from the Lessor's

gross income pursuant to Section 103 of the Internal Revenue Code.

Receipt of a copy of the last 2 year's audited financial statements

and current year's budget from the Lessee.

This proposal should not be construed as a commitment to finance.

It is subject to final credit approval.

For questions concerning this quote, please contact: Paul Mecaskey

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