

Billing Address:  
MISSOULA, CITY OF  
435 RYMAN ST  
MISSOULA, MT 59802  
US

Shipping Address:  
MISSOULA, CITY OF  
1305 B SCOTT ST  
MISSOULA, MT 59802  
US

Quote Date:09/13/2021  
Expiration Date:12/12/2021  
Quote Created By:  
Mark Stricklin  
markstricklin@  
montanaelectronicsinc.com  
406.360.6434

End Customer:  
MISSOULA, CITY OF

Contract: 19860 - NASPO  
Freight Terms:PREPAY NO CHARGE TO  
CLIENT  
Payment Terms:30 NET

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
	APX™ 8000 Series	APX8000				
1	H91TGD9PW6AN	APX 8000 ALL BAND PORTABLE MODEL 2.5	151	\$6,462.00	\$4,717.26	\$712,306.26
1a	H869BW	ENH: MULTIKEY	151	\$330.00	\$240.90	\$36,375.90
1b	Q806CB	ADD: ASTRO DIGITAL CAI OPERATION	151	\$515.00	\$375.95	\$56,768.45
1c	Q15AJ	ADD: AES/DES-XL/DES-OFB ENCRYPTION AND ADP	151	\$799.00	\$583.27	\$88,073.77
1d	QA05509AA	DEL: DELETE UHF BAND	151	-\$800.00	-\$584.00	-\$88,184.00
1e	Q887AU	ADD: 5Y ESSENTIAL SERVICE	151	\$227.00	\$227.00	\$34,277.00
1f	Q361AN	ADD: P25 9600 BAUD TRUNKING	151	\$300.00	\$219.00	\$33,069.00
1g	H38BS	ADD: SMARTZONE OPERATION	151	\$1,500.00	\$1,095.00	\$165,345.00
	APX™ 8500					
2	M37TSS9PW1AN	APX8500 ALL BAND MP MOBILE	68	\$5,152.00	\$3,760.96	\$255,745.28
2a	G851AG	ADD: AES/DES-XL/DES-OFB ENCRYP APX AND ADP	68	\$799.00	\$583.27	\$39,662.36



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Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
2b	GA00318AF	ENH: 5 YEAR ESSENTIAL SVC	68	\$352.00	\$352.00	\$23,936.00
2c	GA05509AA	DEL: DELETE UHF BAND	68	-\$800.00	-\$584.00	-\$39,712.00
2d	GA01606AA	ADD: NO GPS/WI-FI ANTENNA NEEDED	68	\$0.00	\$0.00	\$0.00
2e	W12DK	ADD: RF PREAMP APX	68	\$66.00	\$48.18	\$3,276.24
2f	B18CR	ADD: AUXILIARY SPKR 7.5 WATT APX	68	\$60.00	\$43.80	\$2,978.40
2g	G89AC	ADD: NO RF ANTENNA NEEDED	68	\$0.00	\$0.00	\$0.00
2h	G444AH	ADD: APX CONTROL HEAD SOFTWARE	68	\$0.00	\$0.00	\$0.00
2i	G67EH	ADD: REMOTE MOUNT E5 MP	68	\$297.00	\$216.81	\$14,743.08
2j	GA01517AA	DEL: NO J600 ADAPTER CABLE NEEDED	68	\$0.00	\$0.00	\$0.00
2k	G806BL	ENH: ASTRO DIGITAL CAI OP APX	68	\$515.00	\$375.95	\$25,564.60
2l	GA01670AA	ADD: APX E5 CONTROL HEAD	68	\$652.00	\$475.96	\$32,365.28
2m	W22BA	ADD: STD PALM MICROPHONE APX	68	\$72.00	\$52.56	\$3,574.08
2n	W969BG	ADD: MULTIKEY OPERATION	68	\$330.00	\$240.90	\$16,381.20
2o	G51AT	ENH: SMARTZONE	68	\$1,500.00	\$1,095.00	\$74,460.00
2p	G361AH	ENH: P25 TRUNKING SOFTWARE APX	68	\$300.00	\$219.00	\$14,892.00
APX™ 8500						
3	M37TSS9PW1AN	APX8500 ALL BAND MP MOBILE	6	\$5,152.00	\$3,760.96	\$22,565.76
3a	G851AG	ADD: AES/DES-XL/DES-OFB ENCRYPT APX AND ADP	6	\$799.00	\$583.27	\$3,499.62
3b	GA00318AF	ENH: 5 YEAR ESSENTIAL SVC	6	\$352.00	\$352.00	\$2,112.00
3c	G66BN	ADD: DASH MOUNT E5	6	\$125.00	\$91.25	\$547.50
3d	GA05509AA	DEL: DELETE UHF BAND	6	-\$800.00	-\$584.00	-\$3,504.00



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Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
3e	GA01606AA	ADD: NO GPS/WI-FI ANTENNA NEEDED	6	\$0.00	\$0.00	\$0.00
3f	W12DK	ADD: RF PREAMP APX	6	\$66.00	\$48.18	\$289.08
3g	B18CR	ADD: AUXILIARY SPKR 7.5 WATT APX	6	\$60.00	\$43.80	\$262.80
3h	G89AC	ADD: NO RF ANTENNA NEEDED	6	\$0.00	\$0.00	\$0.00
3i	G444AH	ADD: APX CONTROL HEAD SOFTWARE	6	\$0.00	\$0.00	\$0.00
3j	GA01517AA	DEL: NO J600 ADAPTER CABLE NEEDED	6	\$0.00	\$0.00	\$0.00
3k	G806BL	ENH: ASTRO DIGITAL CAI OP APX	6	\$515.00	\$375.95	\$2,255.70
3l	GA01670AA	ADD: APX E5 CONTROL HEAD	6	\$652.00	\$475.96	\$2,855.76
3m	W22BA	ADD: STD PALM MICROPHONE APX	6	\$72.00	\$52.56	\$315.36
3n	W969BG	ADD: MULTIKEY OPERATION	6	\$330.00	\$240.90	\$1,445.40
3o	G51AT	ENH:SMARTZONE	6	\$1,500.00	\$1,095.00	\$6,570.00
3p	G361AH	ENH: P25 TRUNKING SOFTWARE APX	6	\$300.00	\$219.00	\$1,314.00
	APX™ 8000 Series	APX8000				
4	H91TGD9PW6AN	APX 8000 ALL BAND PORTABLE MODEL 2.5	78	\$6,462.00	\$4,717.26	\$367,946.28
4a	Q806CB	ADD: ASTRO DIGITAL CAI OPERATION	78	\$515.00	\$375.95	\$29,324.10
4b	QA05751AA	ADD: NO ENCRYPTION, CLEAR RADIO (NO ADP) (US ONLY)	78	\$0.00	\$0.00	\$0.00
4c	QA05509AA	DEL: DELETE UHF BAND	78	-\$800.00	-\$584.00	-\$45,552.00
4d	Q887AU	ADD: 5Y ESSENTIAL SERVICE	78	\$227.00	\$227.00	\$17,706.00
4e	Q361AN	ADD: P25 9600 BAUD TRUNKING	78	\$300.00	\$219.00	\$17,082.00



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Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
4f	H38BS	ADD: SMARTZONE OPERATION	78	\$1,500.00	\$1,095.00	\$85,410.00
	APX™ 8500					
5	M37TSS9PW1AN	APX8500 ALL BAND MP MOBILE	36	\$5,152.00	\$3,760.96	\$135,394.56
5a	GA00318AF	ENH: 5 YEAR ESSENTIAL SVC	36	\$352.00	\$352.00	\$12,672.00
5b	GA05509AA	DEL: DELETE UHF BAND	36	-\$800.00	-\$584.00	-\$21,024.00
5c	GA01606AA	ADD: NO GPS/WI-FI ANTENNA NEEDED	36	\$0.00	\$0.00	\$0.00
5d	W12DK	ADD: RF PREAMP APX	36	\$66.00	\$48.18	\$1,734.48
5e	B18CR	ADD: AUXILIARY SPKR 7.5 WATT APX	36	\$60.00	\$43.80	\$1,576.80
5f	G89AC	ADD: NO RF ANTENNA NEEDED	36	\$0.00	\$0.00	\$0.00
5g	G444AH	ADD: APX CONTROL HEAD SOFTWARE	36	\$0.00	\$0.00	\$0.00
5h	G67EH	ADD: REMOTE MOUNT E5 MP	36	\$297.00	\$216.81	\$7,805.16
5i	GA01517AA	DEL: NO J600 ADAPTER CABLE NEEDED	36	\$0.00	\$0.00	\$0.00
5j	QA05751AA	ADD: NO ENCRYPTION, CLEAR RADIO (NO ADP) (US ONLY)	36	\$0.00	\$0.00	\$0.00
5k	G806BL	ENH: ASTRO DIGITAL CAI OP APX	36	\$515.00	\$375.95	\$13,534.20
5l	GA01670AA	ADD: APX E5 CONTROL HEAD	36	\$652.00	\$475.96	\$17,134.56
5m	W22BA	ADD: STD PALM MICROPHONE APX	36	\$72.00	\$52.56	\$1,892.16
5n	G51AT	ENH:SMARTZONE	36	\$1,500.00	\$1,095.00	\$39,420.00
5o	G361AH	ENH: P25 TRUNKING SOFTWARE APX	36	\$300.00	\$219.00	\$7,884.00
	APX™ 8500					



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Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
6	M37TSS9PW1AN	APX8500 ALL BAND MP MOBILE	27	\$5,152.00	\$3,760.96	\$101,545.92
6a	GA00318AF	ENH: 5 YEAR ESSENTIAL SVC	27	\$352.00	\$352.00	\$9,504.00
6b	G66BN	ADD: DASH MOUNT E5	27	\$125.00	\$91.25	\$2,463.75
6c	GA05509AA	DEL: DELETE UHF BAND	27	-\$800.00	-\$584.00	-\$15,768.00
6d	GA01606AA	ADD: NO GPS/WI-FI ANTENNA NEEDED	27	\$0.00	\$0.00	\$0.00
6e	W12DK	ADD: RF PREAMP APX	27	\$66.00	\$48.18	\$1,300.86
6f	B18CR	ADD: AUXILIARY SPKR 7.5 WATT APX	27	\$60.00	\$43.80	\$1,182.60
6g	G89AC	ADD: NO RF ANTENNA NEEDED	27	\$0.00	\$0.00	\$0.00
6h	G444AH	ADD: APX CONTROL HEAD SOFTWARE	27	\$0.00	\$0.00	\$0.00
6i	GA01517AA	DEL: NO J600 ADAPTER CABLE NEEDED	27	\$0.00	\$0.00	\$0.00
6j	QA05751AA	ADD: NO ENCRYPTION, CLEAR RADIO (NO ADP) (US ONLY)	27	\$0.00	\$0.00	\$0.00
6k	G806BL	ENH: ASTRO DIGITAL CAI OP APX	27	\$515.00	\$375.95	\$10,150.65
6l	GA01670AA	ADD: APX E5 CONTROL HEAD	27	\$652.00	\$475.96	\$12,850.92
6m	W22BA	ADD: STD PALM MICROPHONE APX	27	\$72.00	\$52.56	\$1,419.12
6n	G51AT	ENH:SMARTZONE	27	\$1,500.00	\$1,095.00	\$29,565.00
6o	G361AH	ENH: P25 TRUNKING SOFTWARE APX	27	\$300.00	\$219.00	\$5,913.00
APX™ 8500						
7	M37TSS9PW1AN	APX8500 ALL BAND MP MOBILE	1	\$5,152.00	\$3,760.96	\$3,760.96
7a	GA00318AF	ENH: 5 YEAR ESSENTIAL SVC	1	\$352.00	\$352.00	\$352.00



Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
7b	W665BF	ADD: BASE STATION OP W/PS APX	1	\$70.00	\$51.10	\$51.10
7c	G91AF	ADD: CNTRL STATION PWR SUPPLY	1	\$269.00	\$196.37	\$196.37
7d	G66BN	ADD: DASH MOUNT E5	1	\$125.00	\$91.25	\$91.25
7e	G142AD	ADD: NO SPEAKER APX	1	\$0.00	\$0.00	\$0.00
7f	GA05509AA	DEL: DELETE UHF BAND	1	-\$800.00	-\$584.00	-\$584.00
7g	GA01606AA	ADD: NO GPS/WI-FI ANTENNA NEEDED	1	\$0.00	\$0.00	\$0.00
7h	W12DK	ADD: RF PREAMP APX	1	\$66.00	\$48.18	\$48.18
7i	G89AC	ADD: NO RF ANTENNA NEEDED	1	\$0.00	\$0.00	\$0.00
7j	G444AH	ADD: APX CONTROL HEAD SOFTWARE	1	\$0.00	\$0.00	\$0.00
7k	GA01517AA	DEL: NO J600 ADAPTER CABLE NEEDED	1	\$0.00	\$0.00	\$0.00
7l	QA05751AA	ADD: NO ENCRYPTION, CLEAR RADIO (NO ADP) (US ONLY)	1	\$0.00	\$0.00	\$0.00
7m	G806BL	ENH: ASTRO DIGITAL CAI OP APX	1	\$515.00	\$375.95	\$375.95
7n	GA01670AA	ADD: APX E5 CONTROL HEAD	1	\$652.00	\$475.96	\$475.96
7o	G51AT	ENH: SMARTZONE	1	\$1,500.00	\$1,095.00	\$1,095.00
7p	W382AM	ADD: CONTROL STATION DESK GCAI MIC	1	\$169.00	\$123.37	\$123.37
7q	G361AH	ENH: P25 TRUNKING SOFTWARE APX	1	\$300.00	\$219.00	\$219.00
8	PMMN4084A	AUDIO ACCESSORY- HEADSET, PLUS RSM NC IP54 THRD 3.5MM JACK RX	229	\$95.00	\$69.35	\$15,881.15
9	NNTN8860A	CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 115VAC, US/NA	160	\$157.00	\$114.61	\$18,337.60



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Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
10	NNTN8844A	CHARGER, MULTI-UNIT, IMPRES 2, 6-DISP, NA/LA- PLUG, ACC USB CHGR	5	\$1,315.00	\$959.95	\$4,799.75
11	PMNN4504A	BATT IMPRES 2 LIION UL2054 DIV2 R IP68 3400T	95	\$193.00	\$140.89	\$13,384.55
12	Incentive	Expiration Date: 09/28/2021	1	-\$482,309.19	-\$482,309.19	-\$482,309.19

**Grand Total** **\$1,972,794.00(USD)**

**Notes:**

- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.





## Purchase Order Checklist

Marked as PO/ Contract/ Notice to Proceed on Company Letterhead  
(PO will not be processed without this)

PO Number/ Contract Number

PO Date

Vendor = Motorola Solutions, Inc.

Payment (Billing) Terms/ State Contract Number

Bill-To Name on PO must be equal to the *Legal* Bill-To Name

Bill-To Address

Ship-To Address (If we are shipping to a MR location, it must be documented on PO)

Ultimate Address (If the Ship-To address is the MR location then the Ultimate Destination address must be documented on PO )

PO Amount must be equal to or greater than Order Total

Non-Editable Format (Word/ Excel templates cannot be accepted)

Bill To Contact Name & Phone # and EMAIL for customer accounts payable dept

Ship To Contact Name & Phone #

Tax Exemption Status

Signatures (As required)