



City of Missoula, Montana
Item to be Referred to City Council Committee

Committee: Administration and Finance

Item: Contract for Email Security with Barracuda

Date: February 9, 2022

Sponsor(s): Cage Urquhart

Prepared by: Alicia Vanderheiden

Ward(s) Affected:

<input type="checkbox"/> Ward 1	<input type="checkbox"/> Ward 4
<input type="checkbox"/> Ward 2	<input type="checkbox"/> Ward 5
<input type="checkbox"/> Ward 3	<input type="checkbox"/> Ward 6
<input type="checkbox"/> All Wards	<input checked="" type="checkbox"/> N/A

Action Required:

Approve quote and 3 year agreement for the purchase of Barracuda Total Email Protection service and annual financing contract with VAR.

Recommended Motion(s):

I move the City Council: Approve and authorize the Mayor to sign 1) Quote MNTK496 with CDW-G for the provision of a 3 year subscription license for Barracuda Total Email Protection in the total amount of \$182,439 and 2) the financing contract with VAR for the provision of (3) annual payments in the amount of \$60,813.00 per year.

Timeline:

Referral to committee:	February 14, 2022
Committee discussion:	February 23, 2022
Council action (or sets hearing):	February 28, 2022
Public Hearing (if required):	Click or tap here to enter text.
Deadline:	Click or tap here to enter text.

Background and Alternatives Explored:

Barracuda Total Email Protection service (BTEP) offers substantial enhancement of our email security and cloud storage over the basic services we currently employ. BTEP benefits include risk reduction through improved security and response to modern threats such as spear-phishing, malware, and impersonation attacks, improved email archiving service, unlimited email storage for active and inactive user licenses, 3 redundant copies of Microsoft Office 365 data (mailboxes, OneDrive, Teams and more) ensuring a solid ransomware protection strategy, and opportunities for end user training.

The new BTEP service will also eliminate the need for and cost of 3 separate, funded services in the Information Technologies annual operating budget – an estimated \$25,000 value: 1) Barracuda spam filter, estimated \$2,800/year; 2) Evault email archiving for compliance, estimated \$17,500/year; and 3) Veeam backup of Office 365 data, estimated \$4,500/year. The consolidation of services and contracts helps streamline IT management and increase operational efficiency.

IT researched BTEP last quarter and planned to request the product in the FY23 budget but became aware of an imminent change in the Barracuda pricing structure for March 2022 that

would nearly double the cost of the desired service. The City of Missoula receives significant savings by purchasing licensing now. Barracuda provided written assurance that the service will be eligible for renewal after the expiration of the initial three-year term.

Financial Implications:

Year 1 of the three-year subscription service will be funded through a combination of approved and funded FY22 ARPA and Information Technologies general funds. See supporting document titled Justification of ARPA funding. City of Missoula Grant Administrator, Tracy Pondorf, agreed that BTEP was an appropriate use of ARPA funding. It is anticipated that BTEP will be included as a new request during the upcoming FY23 budget process to establish future funding mechanisms.

Links to external websites:

NA