



**CASCADE PUMP COMPANY**  
MANUFACTURERS OF AXIAL &  
MIXED FLOW PUMPING EQUIPMENT

10107 SOUTH NORWALK BOULEVARD, PO BOX 2767  
SANTA FE SPRINGS, CA 90670-0767  
P: 562.946.1414 F: 562.941.3730

June 14, 2022

Davidson Sales & Engineering  
West Valley City, Utah  
PAUL MORA

SUBJECT: CITY OF MISSOULA, MT WWTP, DON SCHMIDT  
DUPLICATE OF SO#16173-74-PRIMARY EFFLUENT LIFT PUMPS PEL-PEP 04 & 05  
CASCADE QUOTATION NO. CQ1133B

We are pleased to submit the following price information for the 1 pump per your email request on November 10, 2021 and June 13, 2022.

**Rated Condition:** 5,800 GPM at 37.7 feet total dynamic head.

**Pump:** 14MF mixed flow, one stage, 16" diameter above baseplate flanged discharge, oil lubrication, 1175 RPM, bowl efficiency 85%, brake horsepower 65.0, 14' – 2" from baseplate to bottom of suction bell, weight 2,110 lbs.

**Price, less driver, F.O.B. Shipping Point, net each.....\$64,000.00**

**Motor:** 75 Horsepower, 1200 RPM, VHS, WP-1 enclosure, 460 volts, 3 phase, 60 Hertz, 1.15 service factor, 40° C ambient, class F insulation with class B rise, premium efficiency 1,200 lbs.

**Price, F.O.B. Shipping Point, net each.....\$14,000.00**

Submittals 4 to 5 weeks after receipt of acceptable purchase order.

Pump Shipment 18 to 20 weeks after drawing approval and release to production. Manufacture lead-time is estimated and is subject to availability of materials.

Motor Shipment 26 to 28 weeks after drawing approval and release to production. Manufacture lead-time is estimated and is subject to availability of materials.

Price is firm for shipment not later than January 4, 2023. Shipment after that date will be subject to price in effect.

**Pump price includes: engineering drawings, above base flanged discharge, coupling guards, 3/8" elbow/column, 1/2" NPT Fitting on discharge nozzle, motor support ribs, lifting lugs, 416 Stainless Steel head shaft, 416 Stainless Steel line shaft, 416 Stainless Steel line shaft couplings, dynamically balanced bronze impeller, 316 Stainless Steel bolting, Scotchkote 134 ID of suction & discharge bowl, per original design with updated Cascade Pump standards, all other parts per Cascade Pump standard design & materials of construction, and special paint per the original design of SO#16173-74.**



**Comments:**

1. Anchor bolts, installation, start-up services, field-testing, field instruction, lubricants, etc. are not included.
2. Delivery terms are F.O.B. Shipping Point. Freight charges are not included.
3. Pricing based on features as provided on the original pumps, updated to current standards.

**Terms of Payment:** Normal payment terms are Net 30 days after invoice date. Invoices are dated as of the date of shipment or notice of completion of manufacture if shipment is delayed at Purchaser's request. Purchaser's request shall be any cause whatsoever not reasonably within control of the Seller. If completion of manufacture is delayed at Purchaser's request, Seller may invoice according to percentage of completion. Storage of equipment shall be at Purchaser's risk and expense. We reserve the right to make partial shipments of equipment and pro rata invoice for that equipment as shipments are made. Retention of a percentage of the contract sale amount is prohibited unless agreed to in writing prior to our acceptance of contract. Credit worthiness of the purchaser will be determined upon receipt of contract. Credit terms, if authorized, are subject to change during the life of the contract if the financial condition of the Purchaser changes.

**Sales and Similar Taxes:** Unless otherwise stated in this quotation, prices do not include any Federal, State, or Local sales, use or other taxes that may be applicable to the sales of offered products or services. The amount of any such applicable taxes will be added to the invoice at the rate in effect at the time of shipment.

**Terms and Conditions:** This quotation is based solely upon the terms and conditions set forth herein including attachments. They supersede and reject any conflicting terms and conditions of yours. Any other terms and conditions that you may propose are subject to requote.

This quotation will remain open for acceptance until July 14, 2022. Due to current price increases in materials the quoted prices must be reviewed after this date. Please notify us prior to placing order to determine price increase, if any.

If you have any questions, feel free to call the sales office.

Sincerely,

John Temple  
CASCADIA PUMP COMPANY





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#### ADDITIONAL TERMS AND CONDITIONS

1. Prices are based on direct factory shipment or as noted.
2. The time for shipment given herein is approximate and is estimated from the date of receipt of order with complete manufacturing information and approval of drawings as may be necessary. The Seller shall not be liable for any loss or damage for delay or non-delivery due to the acts of civil or military authority, acts of the Purchaser or by reason of "force majeure", which shall be deemed to mean all other causes whatsoever not reasonably within the control of the Seller, including, but not limited to acts of God, war, riot or insurrection, blockades, embargoes, sabotage, epidemics, fires, strikes, lockouts or other industrial disturbances, delays of carriers, and inability to secure materials, labor or manufacturing facilities. Any delay resulting from any such cause shall extend shipping dates correspondingly. The Seller shall in no event be liable for any special, indirect or consequential damages arising from delay irrespective of the reason thereof, and receipt by the Purchaser shall constitute acceptance of delivery and waiver of any claims due to delay.
3. If quantities vary from those indicated we reserve the right to revise our prices. Where a quantity of material is quoted according to our takeoff, such quantity is believed to be accurate but cannot be guaranteed.
4. If an item quoted is not approved by the Consulting Engineer we assume no responsibility to furnish the item manufactured by others.
5. Orders shall not be subject to cancellation or change by the Purchaser unless agreed to in writing by the Seller. Purchaser will reimburse Seller for all losses and expenses incurred by such cancellation or change. Due to the custom nature of the product, cancellation charges may be up to 100% of order value.
6. Our Warranty on equipment and material covered herein is limited to that which is extended by the Manufacturer involved. We shall not be responsible for any damage arising directly or indirectly from the installation or use of this equipment. Copies of Warranty available on request.
7. Any preliminary drawings and illustrative materials herewith show general arrangement and approximate dimensions only. Certified drawings will be submitted after receipt of order if required.
8. No equipment or parts shall be returned to Seller without prior written authorization from the Seller. Partial credit may be allowed for returned material or equipment freight charges prepaid, F.O.B. Sellers factory. Amount of credit authorized will be determined after inspection.
9. Unless Purchaser specifies otherwise in writing. (a) goods will be boxed or crated as Seller may deem proper for protection against normal handling, and extra charge will be made for preservation, waterproofing, export boxing and similar added protection of goods; (b) routing and manner of shipment will be at Sellers discretion, and may be insured at Purchaser's expense, value to be stated at order price. On all shipments F.O.B. Sellers factory, delivery of goods to the initial carrier will constitute delivery to Purchaser and all goods will be shipped at Purchaser's risk. A claim for loss or damage in transit must be entered with the carrier and prosecuted by Purchaser. Acceptance of material from a common carrier constitutes a waiver of any claims against the Seller for delay or damage or loss.
10. Unless specifically stated herein, all material and/or equipment shall be installed and placed in service by and at the expense and under the exclusive responsibility of the Purchaser.
11. Purchaser shall be responsible for care, maintenance and protection of material and/or equipment after delivery. Purchaser agrees to provide and maintain adequate insurance for equipment and/or materials covered herein against loss or damage by fire, explosion or other causes during the time between shipment and final payment in an amount fully protecting Seller. The title and right of possession to the machinery shall remain with the Seller and the machinery shall remain personal property irrespective of attachment to or location on any foundation or in any structure, until all payments shall have been made in cash. The Purchaser will do all acts necessary to protect the above title and right. In the event of any default by the Purchaser, the Seller shall have the right to repossess the machinery as well as all other rights afforded to a conditional seller under the provisions of the Uniform Conditional Sales Act and any other applicable laws.
12. All agreements are contingent upon strikes, accidents or other causes beyond our control.



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13. Interest chargeable at maximum legal rate on past due items still unpaid after 30 days from date of shipment. In addition to the prices and freight specified, Buyer shall pay all sales, consumers, or other taxes lawfully assessed or levied by the United States, a state or political subdivision thereof, or a municipal corporation, which are chargeable specifically to the transaction covered by the contract between Seller and Buyer, as well as additional freight rates and additional costs created by legislation or operation thereof.
14. These terms and conditions shall constitute a part of any contract which may be entered into and shall not be altered, modified, or added to unless specifically and expressly agreed to in writing by Seller, and all oral agreements and representations of Seller shall be embodied in any written contract of which they are a part. No statement, recommendation or assistance made or offered by the Seller or its representative to the Buyer or his representative, in connection with the use of any products or services sold by the Seller, shall be or constitute a waiver by the Seller of any of the provisions hereof or change the Seller's liability, as herein defined or constitute any guarantee or warranty.
15. The validity, interpretation, and performance of any purchase order issued accepting this proposal shall be controlled by and construed under the laws of the State of California. If legal action is brought to enforce any conditions of the purchase order or because of an alleged dispute, breach or default the successful or prevailing party shall be entitled to recover reasonable attorney's fees and other costs incurred in that action, in addition to any other relief to which it may be entitled.





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DEPARTMENT OF PUBLIC WORKS / WASTEWATER DIVISION

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TREATMENT PLANT: 1100 CLARK FORK LN • MISSOULA, MT 59808 • (406) 552-6600  
MAILING: 435 RYMAN ST • MISSOULA, MT 59802-4297 • FAX: (406) 552-6614

## Memorandum

**TO:** Leigh Griffing, Procurement Officer  
**FROM:** Wendy Gay  
**SUBJECT:** Sole Source Vendor Designation  
**DATE:** July 20, 2022

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The City of Missoula Wastewater Division is requesting permission to designate Cascade Pump Company the sole source vendor for the purchasing of parts for the Wastewater Treatment Division for the 2023 fiscal year. Under the City's purchasing rules, a sole source determination can be made under limited circumstances. Below is an excerpt from the purchasing policy and the italicized comments explain how Cascade Pump Company meets those criteria.

**Sole source purchases.** Under some limited circumstances, a department may need to consider making a sole source purchase for a supply or service available from only one known vendor. Because this purchase occurs without benefit of competition, departments should exercise great reluctance to use this procurement method.

- i. Sole source procurement is permissible under the following circumstances:
  - a. The compatibility of current services or equipment, accessories, or replacement parts is the paramount consideration;

*All of the primary effluent lift station (PELS) pumps at the Wastewater Treatment Plant are Cascade Pump Company brand. All the PEELS pumps need to be the same brand for consistency in maintenance so parts are interchangeable and operators can work on all of them.*

- b. There is no alternative, equivalent product to the one required;

*All PEELS pumps at the Plant need to be the same for consistency in maintenance. Parts that do not come from the dealer are not compatible with this piece of machinery.*

- c. There is only one acceptable or suitable source for the supply or service item;

*Cascade Pump Company is the manufacturer and distributor for the Cascade PELS pumps. It is the only vendor which parts are available.*

- d. Grant terms specify the equipment to be purchased.

*Not applicable*

Approved:

  
Leigh Griffing (Jul 21, 2022 11:00 MDT)  
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Leigh Griffing, Procurement Officer

07/21/2022  
Date

*John Engen*  
John Engen (Jul 22, 2022 10:57 MDT)  
\_\_\_\_\_  
John Engen, Mayor

07/22/2022  
Date