

**EXHIBIT A****Quotation****10/6/2022**

**Customer:** City of Missoula  
Don Schmidt  
1100 Clark Fork Ln  
Missoula, MT 59808

**Quote Number:** 467455  
**Salesperson:** Tytus Rapp  
**Office:** 406-453-4344  
**Cell:** 406-781-4734

**Phone:** 406-317-3490

**Email:** schmidt@ci.missoula.mt.us

trapp@nmeqco.com

Quantity	Description	Unit Price	Total
1	<b>Stellar EC4000 Electric Over Hydraulic Crane Installed</b> <ul style="list-style-type: none"><li>- Hydraulic/manual reach to 20'</li><li>- 16,000 ft/lb.</li><li>- 4,000 lb. max capacity</li><li>- Lift capacity: 4,000 lbs@3', 1,600 lbs@10', 1,105 lbs@15', 800 lbs@20'</li><li>- Power boom extension to 15'; Manual extension to 20'</li><li>- 12v electric/hydraulic</li><li>- Four function non-proportional radio remote</li><li>- 12v electric planetary winch with 16 ft/min maximum single line speed</li><li>- Crane weight: 1,180 lbs.</li><li>- Painted white</li></ul>		
1	Installation of EC4000 includes the following: <ul style="list-style-type: none"><li>- Removal of existing Liftmoore 3200 REE crane and wiring harness<ul style="list-style-type: none"><li>- To be returned to customer</li></ul></li><li>- Removal of flatbed for fabrication purposes<ul style="list-style-type: none"><li>- Reinforcement of the understructure of the bed to include incorporating heavier cross-members into the frame-rails at the rear of the bed to support crane</li><li>- New cross-members will be incorporated into both frame-rails providing better distribution of torque when crane is in use</li></ul></li><li>- Install new crane wiring harness</li><li>- Install flatbed to chassis</li><li>- Mount boom support at the front of the bed<ul style="list-style-type: none"><li>- Boom support allows for full access to the cab</li></ul></li></ul>		
1	Super-Spring installed to curbside spring pack <ul style="list-style-type: none"><li>- Strengthen suspension to off-set crane weight</li><li>- Maintain a level ride</li></ul>		
		<b>Quote Total:</b>	<b>\$25,290.00</b>

Authorized By:	
Date:	



**Quotation**  
**10/6/2022**

P.O. number:	
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Quote is good for 10 days - Prices do not include sales tax, **F.E.T.**, or any applicable fees **F.O.B. Great Falls, MT**



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## DEPARTMENT OF PUBLIC WORKS / WASTEWATER DIVISION

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TREATMENT PLANT: 1100 CLARK FORK LN • MISSOULA, MT 59808 • (406) 552-6600  
MAILING: 435 RYMAN ST • MISSOULA, MT 59802-4297 • FAX: (406) 552-6614

# Memorandum

**TO:** Leigh Griffing, Procurement Officer  
**FROM:** Wendy Gay  
**SUBJECT:** Sole Source Vendor Designation  
**DATE:** October 7, 2022

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The City of Missoula Wastewater Division is requesting permission to designate NorMont Equipment Company the sole source vendor for the purchasing of equipment for the Wastewater Treatment Division for the 2023 fiscal year. Under the City's purchasing rules, a sole source determination can be made under limited circumstances. Below is an excerpt from the purchasing policy and the italicized comments explain how NorMont Equipment Company meets those criteria.

**Sole source purchases.** Under some limited circumstances, a department may need to consider making a sole source purchase for a supply or service available from only one known vendor. Because this purchase occurs without benefit of competition, departments should exercise great reluctance to use this procurement method.

- i. Sole source procurement is permissible under the following circumstances:
  - a. The compatibility of current services or equipment, accessories, or replacement parts is the paramount consideration;
  - b. There is no alternative, equivalent product to the one required;

- c. There is only one acceptable or suitable source for the supply or service item;


*The wastewater plant and collections departments have specific crane lifting requirements. Stellar Cranes was the only manufacturer which met those requirements.*

*Normont Equipment is the manufacturers' authorized distributor for Stellar Cranes. It is the only vendor which parts are available.*


- d. Grant terms specify the equipment to be purchased.

*Not applicable*

Approved:

  
Leigh Griffing (Oct 7, 2022 13:45 MDT)  
Leigh Griffing, Procurement Officer

10/07/2022  
Date

  
Jordan Hess (Oct 7, 2022 15:20 MDT)  
Jordan Hess, Mayor

10/07/2022  
Date