



National Auto Fleet Group

A Division of Chevrolet of Watsonville

490 Auto Center Drive, Watsonville, CA 95076

(855) 289-6572 • (831) 480-8497 Fax

Fleet@NationalAutoFleetGroup.com

10/26/2022

Quote ID#21722NC4

Scot Colwell

City of Missoula

Missoula, MT 59802

Dear Scot Colwell,

National Auto Fleet Group is pleased to quote the following vehicle(s) for your consideration.

Four (4) New/Unused (2023 Ford Escape (U0E) PHEV FWD, Order #8087, 8088, 8089, 8090), delivered to your department yard, each for

	(1) MSRP	(1) One Unit	(4) Four Unit's	Total Savings
Price	\$ 42,005.00	\$ 41,119.96	\$ 164,479.84	\$ 3,540.16
Tax (0.00%)		\$ 0.00	\$ 0.00	
Delivery/PDI		\$ 450.00	\$ 1,800.00	
Total		\$ 41,569.96	\$ 166,279.84	

-per the attached specifications.

This vehicle(s) is available under the **Sourcewell Contract 091521-NAF**. Please reference this Contract Number on all Purchase Orders to National Auto Fleet Group.

Payment terms are Net 20 days after receipt of vehicle.

Thank you in advance for your consideration. Should you have any questions, please do not hesitate to call.

Sincerely,

Jesse Cooper

National Fleet Manager

Office (855) 289-6572



Purchase Order Instructions & Resources

In order to finalize your purchase please submit this purchase packet to your governing body for a purchase order approval and submit your purchase order in the following way:

Email: Fleet@NationalAutoFleetGroup.com

Fax: (831) 480-8497

Mail: National Auto Fleet Group

490 Auto Center Drive

Watsonville, CA 95076

We will send a courtesy confirmation for your order and a W-9 if needed.

Additional Resources

Learn how to track your vehicle:

www.NAFGETA.com

Use the upfitter of your choice:

www.NAFGpartner.com

Vehicle Status:

ETA@NationalAutoFleetGroup.com

General Inquiries:

Fleet@NationalAutoFleetGroup.com

For general questions or assistance please contact our main office at:

1-855-289-6572

Vehicle Configuration Options

ENGINE

Code	Description
991	ENGINE: 2.5L IVCT ATKINSON CYCLE I-4 HYBRID, (STD)

TRANSMISSION

Code	Description
445	TRANSMISSION: ECVT, (STD)

PRIMARY PAINT

Code	Description
AZ	STAR WHITE METALLIC TRI-COAT

PAINT SCHEME

Code	Description
—	STANDARD PAINT

SEAT TYPE

Code	Description
HB	EBONY, HEATED VINYL/CLOTH FRONT SPORT CONTOUR BUCKET SEATS, -inc: 8-way power driver (fore/aft, up/down, recline, lumbar) and 4-way manual front passenger (fore/aft w/manual recline)

OPTION PACKAGE

Code	Description
700A	EQUIPMENT GROUP 700A

ADDITIONAL EQUIPMENT

Code	Description
41H	ENGINE BLOCK HEATER
536	CLASS II TRAILER TOW PACKAGE
63C	SPLASH GUARDS
50C	FRONT & REAR FLOOR LINERS W/O CARPET MATS. -inc: Deletes standard front and rear carpeted floor mats

2023 Fleet/Non-Retail Ford Escape PHEV FWD

WINDOW STICKER

2023 Ford Escape PHEV FWD

CODE	MODEL	MSRP
U0E	2023 Ford Escape PHEV FWD	\$38,500.00
OPTIONS		
991	ENGINE: 2.5L IVCT ATKINSON CYCLE I-4 HYBRID, (STD)	\$0.00
445	TRANSMISSION: ECVT, (STD)	\$0.00
AZ	STAR WHITE METALLIC TRI-COAT	\$995.00
—	STANDARD PAINT	\$0.00
HB	EBONY, HEATED VINYL/CLOTH FRONT SPORT CONTOUR BUCKET SEATS, -inc: 8-way power driver (fore/aft, up/down, recline, lumbar) and 4-way manual front passenger (fore/aft w/manual recline)	\$0.00
700A	EQUIPMENT GROUP 700A	\$0.00
41H	ENGINE BLOCK HEATER	\$150.00
536	CLASS II TRAILER TOW PACKAGE	\$495.00
63C	SPLASH GUARDS	\$210.00
50C	FRONT & REAR FLOOR LINERS W/O CARPET MATS, -inc: Deletes standard front and rear carpeted floor mats	\$160.00

Please note selected options override standard equipment

SUBTOTAL	\$40,510.00
Advert/ Adjustments	\$0.00
Manufacturer Destination Charge	\$1,495.00
TOTAL PRICE	\$42,005.00

Est City: N/A MPG
Est Highway: N/A MPG
Est Highway Cruising Range: N/A mi

Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Notes

Standard Equipment

MECHANICAL

Engine: 2.5L iVCT Atkinson Cycle I-4 Hybrid
Transmission: eCVT
2.91 Axle Ratio
GVWR: TBD
50-State Emissions System
Engine Auto Stop-Start Feature
Transmission w/Driver Selectable Mode and Oil Cooler
Front-Wheel Drive
Battery w/Run Down Protection
Hybrid Electric Motor
Gas-Pressurized Shock Absorbers
Front And Rear Anti-Roll Bars
Electric Power-Assist Speed-Sensing Steering
Quasi-Dual Stainless Steel Exhaust w/Chrome Tailpipe Finisher
11.1 Gal. Fuel Tank
Strut Front Suspension w/Coil Springs
Short And Long Arm Rear Suspension w/Coil Springs
Regenerative 4-Wheel Disc Brakes w/4-Wheel ABS, Front Vented Discs, Brake Assist, Hill Hold Control and Electric Parking Brake
Brake Actuated Limited Slip Differential
Lithium Ion Traction Battery w/3.3 kW Onboard Charger, 11 Hrs Charge Time @ 110/120V, 3.3 Hrs Charge Time @ 220/240V and 14.4 kWh Capacity

EXTERIOR

Wheels: 19" Machined-Face Magnetic Aluminum -inc: dark tarnished-painted pockets
Tires: 225/60R18 AS BSW
Steel Spare Wheel
Compact Spare Tire Mounted Inside Under Cargo
Clearcoat Paint
Body-Colored Front Bumper w/Metal-Look Rub Strip/Fascia Accent and Black Bumper Insert
Black Rear Bumper w/Metal-Look Rub Strip/Fascia Accent
Black Bodyside Cladding and Black Wheel Well Trim
Body-Colored Door Handles
Chrome Side Windows Trim
Body-Colored Power Heated Side Mirrors w/Manual Folding
Fixed Rear Window w/Fixed Interval Wiper and Defroster

Speed Sensitive Variable Intermittent Wipers
Deep Tinted Glass
Fully Galvanized Steel Panels
Lip Spoiler
Black Grille w/Chrome Surround
Power Liftgate Rear Cargo Access
Tailgate/Rear Door Lock Included w/Power Door Locks
Roof Rack Rails Only
Autolamp Auto On/Off Aero-Composite Led Low/High Beam Auto High-Beam Daytime Running Lights Preference Setting Headlamps w/Delay-Off
Perimeter/Approach Lights
LED Brakelights
Headlights-Automatic Highbeams
Front Fog Lamps

ENTERTAINMENT

Radio: AM/FM Stereo -inc: 6 speakers, speed compensated volume, steering wheel mounted controls and SiriusXM w/360L w/a 3 month prepaid subscription, Note: SiriusXM audio and data services each require a subscription sold separately, or as a package, by Sirius XM Inc, Your SiriusXM service will automatically stop at the end of your trial unless you decide to subscribe, If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then- current rates, Fees and taxes apply, To cancel you must call SiriusXM at 1-866-635-2349, See SiriusXM Customer Agreement for complete terms at www.siriusxm.com , All fees and programming subject to change, Not all vehicles or devices are capable of receiving all services offered by SiriusXM, Current information and features may not be available in all locations, or on all receivers, Satellite and streaming lineups vary slightly, 2020 Sirius XM Inc, Sirius, XM, SiriusXM and all related marks and logos are trademarks of Sirius XM Inc SiriusXM service is not available in Alaska and Hawaii.
Radio w/Seek-Scan, Clock, Steering Wheel Controls and Radio Data System
Integrated Roof Antenna
SYNC 4 w/Enhanced Voice Recognition -inc: 13.2" LCD capacitive touch-screen w/swipe capability, wireless phone connection, cloud connected, AppLink w/app catalog, 911 Assist, wireless Apple CarPlay and Android Auto, digital owners manual
2 LCD Monitors In The Front
Siriusxm Traffic Real-Time Traffic Display

INTERIOR

6-Way Driver Seat
Passenger Seat
60-40 Folding Split-Bench Front Facing Manual Reclining Fold Forward Seatback Cloth/Vinyl Rear Seat w/Manual Fore/Aft

Manual Tilt/Telescoping Steering Column
Gauges -inc: Speedometer, Odometer, Engine Coolant Temp, Tachometer, Traction Battery Level, Power/Regen, Trip Odometer and Trip Computer
Power Rear Windows and Fixed 3rd Row Windows
Heated Leatherette Steering Wheel
Front Cupholder
Rear Cupholder
Compass
Remote Keyless Entry w/Integrated Key Transmitter, Illuminated Entry, Illuminated Ignition Switch and Panic Button
Proximity Key For Doors And Push Button Start
Valet Function
Remote Releases -Inc: Power Cargo Access and Power Fuel
FordPass Connect -inc: 4G LTE Wi-Fi hotspot that connects up to 10 devices (includes a wireless data trial that begins upon AT&T activation and expires at the end of 3 months or when 3GB of data is used, whichever comes first, but cannot extend beyond the trial subscription period for remote features, To activate, go to www.att.com/ford), Remote start w/specific time scheduling, lock and unlock, locate parked vehicle and check vehicle status (the FordPass App and complimentary connected services are required for remote features (see FordPass terms for details), Connected services and features depend on compatible AT&T network availability, Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features, Connected services exclude Wi-Fi hotspot)
Cruise Control w/Steering Wheel Controls
Distance Pacing w/Traffic Stop-Go
Dual Zone Front Automatic Air Conditioning
HVAC -inc: Underseat Ducts and Console Ducts
Glove Box
Driver Foot Rest
Interior Trim -inc: Metal-Look/Piano Black Instrument Panel Insert, Metal-Look Door Panel Insert, Metal-Look Console Insert and Metal-Look Interior Accents
Full Cloth Headliner
Metal-Look Gear Shifter Material
Heated Vinyl/Cloth Front Sport Contour Bucket Seats -inc: 8-way power driver (fore/aft, up/down, recline, lumbar) and 4-way manual front passenger (fore/aft w/manual recline)
Day-Night Rearview Mirror
Driver And Passenger Visor Vanity Mirrors w/Driver And Passenger Illumination, Driver And Passenger Auxiliary Mirror
Full Floor Console w/Covered Storage, Mini Overhead Console w/Storage and 2 12V DC Power Outlets
Front And Rear Map Lights
Fade-To-Off Interior Lighting
Full Carpet Floor Covering -inc: Carpet Front And Rear Floor Mats
Carpet Floor Trim
Cargo Area Concealed Storage

Trunk/Hatch Auto-Latch
Cargo Space Lights
FOB Controls -inc: Cargo Access
SYNC 4 Connected Navigation Integrated Navigation System w/Voice Activation
Driver / Passenger And Rear Door Bins
Delayed Accessory Power
Power Door Locks w/Autolock Feature
Power 1st Row Windows w/Front And Rear 1-Touch Up/Down
Systems Monitor
Redundant Digital Speedometer
Trip Computer
Outside Temp Gauge
Analog Appearance
Seats w/Cloth Back Material
Manual Adjustable Front Head Restraints and Manual Adjustable Rear Head Restraints
Front Center Armrest and Rear Center Armrest
1 Seatback Storage Pocket
Securilock Anti-Theft Ignition (pats) Immobilizer
Air Filtration
2 12V DC Power Outlets

SAFETY

Cruise Control-Steering Assist
AdvanceTrac w/Roll Stability Control Electronic Stability Control (ESC) And Roll Stability Control (RSC)
AdvanceTrac ABS And Driveline Traction Control
Side Impact Beams
Dual Stage Driver And Passenger Seat-Mounted Side Airbags
Ford Co-Pilot360 - BLIS (Blind Spot Information System) Blind Spot
Lane Keeping Alert Lane Keeping Assist
Lane Keeping Alert Lane Departure Warning
Collision Mitigation-Front
Driver Monitoring-Alert
Collision Mitigation-Rear
Ford Co-Pilot360 - PCA with AEB and Intersection Assist
Evasion Assist
Reverse Sensing System Rear Parking Sensors
Tire Specific Low Tire Pressure Warning
Dual Stage Driver And Passenger Front Airbags
Safety Canopy System Curtain 1st And 2nd Row Airbags

Personal Safety System Airbag Occupancy Sensor
Driver Knee Airbag
Rear Child Safety Locks
Outboard Front Lap And Shoulder Safety Belts -inc: Rear Center 3 Point, Height Adjusters and Pretensioners
Back-Up Camera