



**City of Missoula, Montana  
Item to be Referred to City Council Committee**

**Committee:** Public Works

**Item:** Referral – Professional Services Agreement with ERA Lambros

**Date:** November 17, 2020

**Sponsor(s):** Dennis Bowman

**Prepared by:** Ashley Strayer

**Ward(s) Affected:**

<input type="checkbox"/> Ward 1	<input type="checkbox"/> Ward 4
<input type="checkbox"/> Ward 2	<input type="checkbox"/> Ward 5
<input type="checkbox"/> Ward 3	<input type="checkbox"/> Ward 6
<input checked="" type="checkbox"/> All Wards	<input type="checkbox"/> N/A

---

**Action Required:**  
Approve the Professional Services Agreement with ERA Lambros.

**Recommended Motion(s):**  
I move the City Council: Approve and authorize the Mayor to sign a Professional Services Agreement with ERA Lambros to provide marketing and sale services for the Public Works Department at a 5% cash commission based upon the sales price of each property.

**Timeline:**

Referral to committee:	November 23, 2020
Committee discussion:	December 2, 2020
Council action (or sets hearing):	December 7, 2020
Public Hearing:	N/A
Deadline:	N/A

**Background and Alternatives Explored:**  
The City owns a number of bare land properties in and around Missoula, that were originally intended for use, but the City has determined that they are no longer needed for a public purpose. ERA Lambros will be providing various marketing and sales services for the Public Works Department regarding several properties as described in section 3 of the Professional Services Agreement.

**Financial Implications:**  
The Water Enterprise Fund will pay a cash commission equal to 5% based upon the sales price of each property.

**Links to external websites:**  
N/A