Exhibit A



CONTRACT #: 062817-EPI

PERIOD: 9/26/17 - 9/26/21

TITLE: AIRFIELD MARKING

VENDOR: ENNIS-FLINT, INC.



Prices listed are delivered pricing within the contiguous United States. 3% processing fee applicable and added to the invoices of members who use the P-card option

	FAST DRY WATERBORNE PAINT									
SKU	Description	Packaging	Price per Gallon (less than 500 gallons)	Price per Container (less than 500 gallons)	Price per Gallon (500 to 3000 gallons)	Price per Container (500 to 3000 gallons)	Price per Gallon (more than 3000 gallons)	Price per Container (more than 3000 gallons)		
985201	White 1952F 1/2	5 gallon pail	\$12.15	\$60.75	\$10.15	\$50.75	\$9.15	\$45.75		
985201	White 1952F 1/2	55 gallon drum	\$11.15	\$613.25	\$9.15	\$503.25	\$8.65	\$475.75		
985201	White 1952F 1/2	250 gallon tote	\$10.65	\$2,662.50	\$8.65	\$2,162.50	\$8.15	\$2,037.50		
985202	Yellow 1952F 1/2	5 gallon pail	\$12.15	\$60.75	\$10.15	\$50.75	\$9.15	\$45.75		
985202	Yellow 1952F 1/2	55 gallon drum	\$11.15	\$613.25	\$9.15	\$503.25	\$8.65	\$475.75		
985202	Yellow 1952F 1/2	250 gallon tote	\$10.65	\$2,662.50	\$8.65	\$2,162.50	\$8.15	\$2,037.50		
985203	Black 1952F 1/2	5 gallon pail	\$12.58	\$62.90	\$10.58	\$52.90	\$9.58	\$47.90		
985203	Black 1952F 1/2	55 gallon drum	\$11.58	\$636.90	\$9.58	\$526.90	\$9.08	\$499.40		
985203	Black 1952F 1/2	250 gallon tote	\$11.08	\$2,770.00	\$9.08	\$2,270.00	\$8.58	\$2,145.00		
985204	Red 1952F 1/2	5 gallon pail	\$13.65	\$68.25	\$11.65	\$58.25	\$10.65	\$53.25		
985204	Red 1952F 1/2	55 gallon drum	\$12.65	\$695.75	\$10.65	\$585.75	\$10.15	\$558.25		
985204	Red 1952F 1/2	250 gallon tote	\$12.15	\$3,037.50	\$10.15	\$2,537.50	\$9.65	\$2,412.50		
98205	Blue 1952F 1/2	5 gallon pail	\$13.65	\$68.25	\$11.65	\$58.25	\$10.65	\$53.25		
98205	Blue 1952F 1/2	55 gallon drum	\$12.65	\$695.75	\$10.65	\$585.75	\$10.15	\$558.25		
98205	Blue 1952F 1/2	250 gallon tote	\$12.15	\$3,037.50	\$10.15	\$2,537.50	\$9.65	\$2,412.50		
985206	Green 1952F 1/2	5 gallon pail	\$13.65	\$68.25	\$11.65	\$58.25	\$10.65	\$53.25		
985206	Green 1952F 1/2	55 gallon drum	\$12.65	\$695.75	\$10.65	\$585.75	\$10.15	\$558.25		
985206	Green 1952F 1/2	250 gallon tote	\$12.15	\$3,037.50	\$10.15	\$2,537.50	\$9.65	\$2,412.50		

(continues on next page)

Ennis-Flint Contact:

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CONTRACT #: 062817-EPI

PERIOD: 9/26/17 - 9/26/21

TITLE: AIRFIELD MARKING

VENDOR: ENNIS-FLINT, INC.



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	HIGH BUILD PAINT									
SKU	Description	Packaging	Price per Gallon (less than 500 gallons)	Price per Container (less than 500 gallons)	Price per Gallon (500 to 3000 gallons)	Price per Container (500 to 3000 gallons)	Price per Gallon (more than 3000 gallons)	Price per Container (more than 3000 gallons)		
985221	White 1952E/F3	5 gallon pail	\$13.65	\$68.25	\$11.65	\$58.25	\$10.65	\$53.25		
985221	White 1952E/F3	55 gallon drum	\$12.65	\$695.75	\$10.65	\$585.75	\$10.15	\$558.25		
985221	White 1952E/F3	250 gallon tote	\$12.15	\$3,037.50	\$10.15	\$2,537.50	\$ <mark>9<u>.6</u>5</mark>	\$2,412.50		
985222	Yellow 1952E/F3	5 gallon pail	\$13.65	\$68.25	\$11.65	\$58.25	\$10.65	\$53.25		
985222	Yellow 1952E/F3	55 gallon drum	\$12.65	\$695.75	\$10.65	\$585.75	\$10.15	\$558.25		
985222	Yellow 1952E/F3	250 gallon tote	\$12.15	\$3,037.50	\$10.15	\$2,537.50	(22. 6	\$2,412.50		
985223	Black 1952E/F3	5 gallon pail	\$14.08	\$70.40	\$12.08	\$60.40	\$11.08	\$55.40		
985223	Black 1952E/F3	55 gallon drum	\$13.08	\$719.40	\$11.08	\$609.40	\$10.58	\$581.90		
985223	Black 1952E/F3	250 gallon tote	\$12.58	\$3,145.00	\$10.58	\$2,645.00	\$10.08	\$2,520.00		
985224	Red 1952E/F3	5 gallon pail	\$15.15	\$75.75	\$13.15	\$65.75	\$12.15	\$60.75		
985224	Red 1952E/F3	55 gallon drum	\$14.15	\$778.25	\$12.15	\$668.25	\$11.65	\$640.75		
985224	Red 1952E/F3	250 gallon tote	\$13.65	\$3,412.50	\$11.65	\$2,912.50	\$11.15	\$2,787.50		
985225	Blue 1952E/F3	5 gallon pail	\$15.15	\$75.75	\$13.15	\$65.75	\$12.15	\$60.75		
985225	Blue 1952E/F3	55 gallon drum	\$14.15	\$778.25	\$12.15	\$668.25	\$11.65	\$640.75		
985225	Blue 1952E/F3	250 gallon tote	\$13.65	\$3,412.50	\$11.65	\$2,912.50	\$11.15	\$2,787.50		
985226	Green 1952E/F3	5 gallon pail	\$15.15	\$75.75	\$13.15	\$65.75	\$12.15	\$60.75		
985226	Green 1952E/F3	55 gallon drum	\$14.15	\$778.25	\$12.15	\$668.25	\$11.65	\$640.75		
985226	Green 1952E/F3	250 gallon tote	\$13.65	\$3,412.50	\$11.65	\$2,912.50	\$11.15	\$2,787.50		

	GLASS BEADS									
			(Less than 6000 pounds)		(6,000 to 44,000 pounds)		(More than 44,000 pounds)			
SKU	Description	Packaging	Price per Pound	Price per Bag	Price per Pound	Price per Bag	Price per Pound	Price per Bag		
651601	TTB1325DType 1A	50 lb. Bag	\$0.75	\$37.50	\$0.50	\$25.00	\$0.45	\$22.50		
653604	TTB1325D Type IV AA	50 IB. Bag	\$1.00	\$50.00	\$0.75	\$37.50	\$0.70	\$35.00		
653605	TTB1325D Type IV B	50 IB. Bag	\$1.00	\$50.00	\$0.75	\$37.50	\$0.70	\$35.00		



Sourcewell® (Formerly NJPA) is a public agency; established through Minnesota State Statute in 1978. Sourcewell serves as a municipal contracting agency for over 50,000 member agencies throughout the nation with competitively awarded cooperative contract solutions through industry-leading vendors. Sourcewell membership is available to government and education agencies located in all 50 states at no cost, liability or obligation to the member agency. As a public, government agency itself, Sourcewell responds to its members' purchasing needs by facilitating and awarding national competitively bid contracts.

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(See next page for Land Side product list)



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AIRFIELD SIDE



CONTRACT #: 062817-EPI

PERIOD: 9/26/17 - 9/26/21

TITLE: AIRFIELD MARKING

VENDOR: ENNIS-FLINT, INC.



Prices listed are delivered pricing within the contiguous United States. 3% processing fee applicable and added to the invoices of members who use the P-card option

HOT APPLIED THERMOPLASTIC (SOLD BY THE TON/PALLET = 2000 LBS)								
SKU Description F		Packaging	Price per Ton (less than 5 tons)	Price per Ton (5 tons - 22 tons)				
884081	White Alkyd C/C Spray	50 lb. Bag	\$1,500.00	\$1,200.00	\$1,000.00			
884892	Yellow Alkyd C/C Spray	50 lb. Bag	\$1,500.00	\$1,200.00	\$1,000.00			

RAISED PAVEMENT MARKER MODEL C80 (3.18" X 4.55" COATED AR MARKER - PACKED IN CARTONS OF 100)							
SKU	Lens Code & Description	Box Qty	Price / Each	Price / Each if less than 1,000 units ordered			
806131	C80AW 2-Way Marker, White	Min. of 1,000 units	\$0.75	\$1.00			
806132	C80AY 2-Way Marker, Yellow	Min. of 1,000 units	\$0.75	\$1.00			
806133	C80AR 2-Way Marker, Red	Min. of 1,000 units	\$0.75	\$1.00			
806134	C80AB 2-Way Marker, Blue	Min. of 1,000 units	\$0.80	\$1.00			
806135	C80AG 2-Way Marker, Green	Min. of 1,000 units	\$0.80	\$1.00			
806136	C80BW 1-Way Marker, White	Min. of 1,000 units	\$0.75	\$1.00			
806137	C80BY 1-Way Marker, Yellow	Min. of 1,000 units	\$0.75	\$1.00			
806138	C80BR 1-Way Marker, Red	Min. of 1,000 units	\$0.75	\$1.00			
806139	C80BB 1-Way Marker, Blue	Min. of 1,000 units	\$0.80	\$1.00			
806140	C80BG 1-Way Marker, Green	Min. of 1,000 units	\$0.80	\$1.00			
806141	C80ERW 2-Way Marker, Red/White	Min. of 1,000 units	\$0.75	\$1.00			
806142	C80ERY 2-Way Marker, Red/Yellow	Min. of 1,000 units	\$0.75	\$1.00			
806143	C80EYW 2-Way Marker, Yellow/White	Min. of 1,000 units	\$0.75	\$1.00			

PREMARK® PREFORMED THERMOPLASTIC								
SKU	Description	Packaging	Unit Price	Price Per Pack				
PM600100	4"Linear White 125 mil	90 LF / 30 Sq ft	\$1.27	\$114.30				
PM600101	4"Linear Yellow 125 mil	90 LF / 30 Sq ft	\$1.36	\$122.40				
PM600107	4"Linear Blue125 mil	90 LF / 30 Sq ft	\$1.36	\$122.40				
8431064	12"Linear White 125 mil	30 LF / 30 Sq ft	\$3.81	\$114.30				
8431064Y	12"Linear Yellow 125 mil	30 LF / 30 Sq ft	\$4.08	\$122.40				
8430566	24" Linear White 125 mil	15 LF / 30 Sq ft	\$7.62	\$114.30				
8430566Y	24"Linear Yellow 125 mil	15 LF / 30 Sq ft	\$8.16	\$122.40				
89230237HS	40" Handicap Kit White on Blue	2 / Pack	\$89.00	\$178.00				
8330241L	Turn Arrow Standard Left	2 / Pack	\$120.00	\$240.00				
8330241R	Turn Arrow Standard Right	2 / Pack	\$120.00	\$240.00				
8330240	Straight Arrow Standard	2 / Pack	\$103.50	\$207.00				
624206-20	PreMark Sealer (for concrete applications)	20 liters	\$203.60	\$203.60				
530100	Flint2000EX Heat Torch	1 / Pack	\$900.00	\$900.00				
EF2PART#	EF 2-Part Sealer Kit	1	\$85.00	\$85.00				

(See pages one and two for the Airfield Side product list)

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^{*} PreMark single-colored standard items (excludes specialty items) receive a 35% discount off current PreMark published price list